

Trump, China, and the Republicans

Ben G. Li

University of Massachusetts, Lowell, MA 01854, USA
benli36@gmail.com

Yi Lu

Tsinghua University, Beijing 100084, China
luyi@sem.tsinghua.edu.cn

Pasquale Sgro

Deakin University, Burwood VIC 3125, Australia
pasquale.sgro@deakin.edu.au

Xing Xu

Shanghai Institute of Technology, Shanghai 201418, China
xing.xu@sit.edu.cn

Abstract

The Republican Party has been the party most supportive of free trade in US politics for half a century. Donald Trump, the 45th US president, held a different stance from his party on free trade. We assess how Trump's China tariffs in mid-2018 affected the performance of his party in its midterm House elections later that year. We construct a measure of each county's exposure to Trump's China tariffs and merge that with the Republican share of votes in the county. We find that the counties heavily exposed to the tariffs were more supportive of their Republican House candidates.

Keywords: China Syndrome; Made in China 2025; Republican Party; trade war; Trump; US elections

JEL classification: F13; D72; P16

1. Introduction

The two major political parties in the United States – the Republican Party and the Democratic Party – switch their stances on free trade from time to time. The most recent switch happened in the last century, when the Republicans, who proposed the Smoot–Hawley Tariff Act and sparked a trade war among industrialized economies in the 1930s, became the party more supportive of free trade in the second half of the century. The Republican–trade relationship is now reaching another critical moment. Donald Trump, who is affiliated with the Republican Party and was elected as the 45th US president, used his executive power to raise tariffs on US imports from China in mid-2018.

The congressional elections in November 2018, known as midterm elections because they occur halfway through a president's four-year term, were the first political appraisal by US voters of the Republican party's turnabout on trade policies.

This study examines how Trump's China tariffs affected Republican House candidates in the 2018 midterm elections. We construct a measure of each US county's exposure to Trump's China tariffs using the county's employment composition. We find that the Republican Party received more support in 2018 relative to 2016 in counties with greater exposure to Trump's China tariffs. Then we endeavor to identify the underlying causality. Trump's China tariffs specifically targeted China's Made-in-China 2025 Initiative (hereafter, MIC2025). The MIC2025, released by the Chinese State Council in 2015 as a guide for domestic investments, emphasized industrially significant technologies in various sectors. This initiative served as a crucial motivation for Trump's China tariffs, as made clear by the Trump administration when it announced the tariffs. As an ambition not yet developed into industrial or trade policies, the MIC2025 influenced the target product list of Trump's China tariffs, but had little reason to affect county-level ballots through other channels on the US side.

By instrumenting county-level China tariff exposure with county-level MIC2025 exposure, we find that greater exposure to Trump's China tariffs raises local support for Republican House candidates. The impact of Trump's China tariffs on Republican House candidates is statistically insignificant in counties that tended to vote for Republican politicians in the past. This indicates that local momentum promoting a hawkish China policy had been, at least partly, absorbed into the local votes for Republican politicians in 2016, and thus a strict China policy made by Republican politicians – the Republican president, in this case – barely generated additional support from those places. The additional political gains actually came from areas where voters had previously leaned towards Democratic politicians.

International trade, although beneficial to each participating nation as a whole, does not necessarily benefit every citizen in the participating nations. Most trade policies are contentious, as they create winners and losers. Gains and losses from international trade have been extensively documented as an important factor on policymaking (Grossman and Helpman, 1994, 1995; Blonigen and Figlio, 1998; Baldwin and Magee, 2000; Conconi et al., 2012, 2014) as well as on political elections (Dippel et al., 2015; Feigenbaum and Hall, 2015; Che et al., 2016; Mayda et al., 2016; Freund and Sidhu, 2017; Jensen et al., 2017; Autor et al., 2020; Conconi et al., 2020). Trade wars exhibit the most intense conflicts of interest in a peaceful world. In a trade war, not only do nations attack one another, but also interest groups within each nation fight against each other to influence their nation's response. The trade war initiated by the Trump administration is unique in its political significance. It was

launched by a Republican president after the Republican Party's half-century long friendliness towards free trade. His trade war, which set not only China but also multiple industrialized economies as targets, is reminiscent of the last global trade war set in motion by the Republican-sponsored Smoot–Hawley Tariff Act in the 1930s.

The literature on the political consequences of Trump's trade war can be divided into two strands. The first strand examines the interaction between the US and multiple countries during the trade war. This strand gives a comprehensive account of Trump's trade war, which was a multiple-country, back-and-forth process. Fetzer and Schwarz (2021) find that Trump's trade-war targets, including Canada, China, the European Union, and Mexico, retaliated against the US by targeting US counties that swung from supporting Barack Obama in 2012 to supporting Donald Trump in 2016. Blanchard et al. (2024) find that Trump's tariffs against those countries brought net political losses to the Republicans in 2018. Lake and Nie (2023) find that Trump's tariffs and foreign retaliatory tariffs had opposing effects on the 2020 presidential election. When the trade war is narrowed down to the frontline between the US and China, the political consequence becomes straightforward, as explicated by the second strand of the literature. The studies in this strand have so far focused on the agricultural products spotlighted at the US–China frontline. Chyzh and Urbatsch (2020) find that soybean producers in the US showed less support for the Republicans, and Choi and Lim (2023) find that agricultural subsidies provided by the Trump administration to compensate farmers generated support for Trump in the 2020 presidential election.

Our paper, belonging to the second strand of the literature, focuses on the US–China trade confrontation, covers the full product scope, and aims to identify causality with the aforementioned instrumental strategy. The China topic became a point of contention in the US political arena long before China became the second largest economy. It has resurfaced in every election year, as summarized by Carpenter (2012):

“Reagan repeatedly criticized President Jimmy Carter for establishing diplomatic relations with Beijing. Bill Clinton excoriated the ‘butchers of Beijing’ in the 1992 campaign and promised to stand up to the Chinese government on both trade and human rights issues. Candidate Barack Obama labeled President George W. Bush ‘a patsy’ in dealing with China and promised to go ‘to the mat’ over Beijing’s ‘unfair’ trade practices. [...]”

Republican presidential nominee Mitt Romney has denounced the Obama administration for being ‘a near-suppliant to Beijing’ on trade matters, human rights and security issues. An Obama

ad accuses Romney of shipping U.S. jobs to China through his activities at the Bain Capital financier group, and Democrats charge that Romney as president would not protect U.S. firms from China's depredations."

Beyond these documented finger-pointing episodes, to our knowledge, there has not been formal empirical evidence confirming that a hawkish stance on China does produce electoral advantages. Our work helps us to understand the economic role China plays in the US political narrative. The economic literature on the China Syndrome (e.g., Autor et al., 2013; Acemoglu et al., 2016; Pierce and Schott, 2016, 2020) has established that imports of Chinese products have a negative causal impact on US employment rates. Therefore, politicians are expected to gain politically, rather than suffer losses, when they enact economic policies against China before a major election. The potential for these political gains is a crucial logical link in rationalizing the relevance of the China issue to every election. With this missing piece of evidence in place, economists and non-economist academics can formulate a more informed, realistic view when taking on economic and political analyses related to US–China relations.

The rest of the paper is organized as follows. In Section 2, we describe our data, including their sources, construction, and summary statistics. In Section 3, we report our findings, including ordinary least-squares (OLS) and two-stage least-squares (2SLS) results. In Section 4, we present a wide range of identification and robustness checks. We conclude in Section 5.

2. Data

2.1. Trump's China tariffs

Donald Trump, inaugurated as the 45th US president on 20 January 2017, instructed the United States Trade Representative (USTR) on 14 August 2017 to investigate whether China "implemented laws, policies, and practices and has taken actions related to intellectual property, innovation, and technology that may encourage or require the transfer of American technology and intellectual property to enterprises in China or that may otherwise negatively affect American economic interests". The investigation was conducted under Section 301 of the Trade Act of 1974, and therefore is also referred to as a Section 301 investigation. After conducting a seven-month investigation, the USTR issued a report on 22 March 2018.¹ On the same date, Trump

¹The report, titled "Findings of the Investigation into China's Acts, Policies, and Practices Related to Technology Transfer, Intellectual Property, and Innovation Under Section 301 of the

signed a presidential memorandum to announce that additional tariffs would be applied to Chinese products. On 3 April 2018, the USTR released a list of Chinese products to be levied with 25 percent additional tariffs. This list is often referred to as the “\$50 billion list” in the media, because the US imports of these products from China in 2017 were worth 50 billion USD. On 18 June 2018, Trump directed the USTR to identify an additional \$200 billion worth of Chinese goods for additional tariffs at a rate of 10 percent, which the USTR did in a list released on 10 July 2018 (known as the “\$200 billion list”).

The details of the above tariffs (hereafter, Trump’s China tariffs) were officially published as the two following documents on the website of the Federal Register (<https://www.federalregister.gov>):

- Notice of Action and Request for Public Comment Concerning Proposed Determination of Action Pursuant to Section 301 (Docket Number USTR-2018-0018), and
- Request for Comments Concerning Proposed Modification of Action Pursuant to Section 301 (Docket Number USTR-2018-0026).

There is also an online summary on the website of the USTR that lists all documents related to Trump’s China tariffs (see Online Appendix A.1).

In the first document above, an additional tariff of 25 percent was applied to 1,102 products. Products are defined using eight-digit Harmonized Tariff Schedule of the United States (HTSUS) product codes in the document, the first six digits of which stem from the internationally used Harmonized System (HS) classification codes for traded goods. Tranche 1 in this document includes 818 products, as detailed in Annex B of the document. US imports of these products from China in 2017 were worth 34 billion USD. Tranche 2 includes 284 products, as detailed in Annex C of the document. The US imports of these products from China in 2017 were worth 16 billion USD. These two value estimates, 34 billion USD and 16 billion USD, constitute the \$50 billion list mentioned above. In the second document, an additional tariff of 10 percent was applied to 6,031 products. This is Tranche 3, which corresponds to the \$200 list mentioned above.

In the three tariff tranches, there are 7,133 eight-digit HTSUS product codes levied with additional tariffs. These tariffs were revised and put into effect in the following months. We converted the eight-digit HTSUS product codes to six-digit HS codes such that they can be matched with industry-level employment data. A six-digit product code is counted as a product levied with the additional tariff, if any eight-digit product code under it appears

Trade Act of 1974”, is publicly available at <https://ustr.gov/issue-areas/enforcement/section-301-investigations/section-301-china/investigation>. The instructions given by Trump to the USTR, as cited earlier in this paragraph, can also be found in the report (on page 4).

to be in the above tranches. This unification in coding is important for our empirical implementation. The 7,133 eight-digit products are aggregated into 3,838 six-digit products. Most of these products had been actively traded: in the year prior to the midterm elections (2017), 3,306 out of the 3,838 six-digit products were imported by the US from China. Not all US imports from China were levied with the additional tariffs. There are 1,283 six-digit products that were imported by the US from China in 2017 but that do not appear to be in the above tranches.

The majority of the 3,838 six-digit product codes in the tariff tranches contain only a few eight-digit product codes listed under each of them. Specifically, 2,472 of the six-digit product codes have only one corresponding eight-digit product code, 686 of them have two, 259 have three, and 421 have more than three corresponding codes. This highly skewed distribution, as reported in detail in Table A1 in the Online Appendix, implies that using six-digit product codes to merge the products to industry-level employment does not cause significant information loss.

2.2. Election-related data

Our election-related data were obtained from multiple sources, the details of which are provided in Online Appendix A.1. The House election results were purchased from Dave Leip Atlas, a company that collects data on US public office elections from official sources and compiles them into commercial databases. The original data report the total votes received by each party in every US county. We follow Autor et al. (2020) and Jensen et al. (2017) to construct the share of votes received by Republican House candidates out of the total votes received by the candidates of both parties. We refer to this variable as *Republican vote share*, denoted by $R_{c,t}$ for county c in year t , $t = 2016$ or 2018 .

Every House representative in the US is elected by voters in their congressional district (hereafter, district). Districts are apportioned among states based on population. There are 435 districts in the US, each of which is assigned one House seat held by one representative who is elected for a two-year term. A district can be comprised of multiple counties, one whole county, part of a county, or a collection of areas spanning multiple counties. Our sample includes 3,140 counties, 2,734 of which are located within single districts. We choose county–district as the unit of observation, which is a trade-off between two considerations. At one end, a county is the smallest possible unit of nationwide statistics in the US. Either aggregating county-level statistics to the district level, or disaggregating county-level statistics across districts, would necessitate making assumptions on the geographical distribution of voters within and across counties. Moreover, total votes received by each political party are administratively collected and

recorded by counties (or originally collected by towns and then aggregated to counties, as practiced in some New England and Midwestern states). For these data reasons, the extant studies on the 2018 midterm House elections use county as the unit of observation (Chyzh and Urbatsch, 2020; Fetzer and Schwarz, 2021; Blanchard et al., 2024).² At the other end, we are aware that a district is the voting unit for House elections, including the 2018 midterm House elections. A county may correspond to multiple election outcomes if it contains more than one district for House elections. To strike a balance between these two considerations, we expand the sample to the county–district duplet level. Counties having multiple districts are treated as multiple observations, such that the election outcomes of a given multi-district county, either the same or different, are treated equally.

We would like to make three technical notes on the use of the county–district duplet as our unit of observation. First, as mentioned earlier, 2,734 out of 3,140 counties in our data have single districts, and therefore whether to use county or county–district duplet as the unit of observation makes a very limited difference. Second, we still call our sample county-level data, as each single-district county constitutes a county observation and each multiple-district county constitutes multiple county observations. Third, as empirical experiments, we run our study with strictly county-level data (i.e., the district dimension is removed) and manually constructed district-level data (i.e., the county dimension is removed). The results are reported in Section 4.4 as robustness checks.

The data on manufacturing employment across counties were downloaded from the County Business Patterns (CBP) database maintained by the US Census Bureau. The CBP data are published by the US Census Bureau at the county–industry level. The employment data we use are for the year 2010. Our analysis also involves other county characteristics. Following Autor et al. (2020), Che et al. (2016), and Freund and Sidhu (2017), we include median income, unemployment rates, labor participation rates, manufacturing employment shares, education level, demographic characteristics, and religion in our analysis. The county-level demographic statistics, along with population density and income inequality (Gini coefficient), were obtained from the American Community Survey (ACS) of the US Census Bureau. The religion-related data were obtained from the Association of Religion Data Archives (ARDA). In our regressions, we also control for exposure to China's industrial competition, obtained from the study by Autor et al. (2013). Detailed data sources are provided in Online Appendix A.1.

²County is also chosen as the unit of observation in studies on other aspects of US politics and policies. See, for example, Blanchard et al. (2024), Che et al. (2016), Freund and Sidhu (2017), Jensen et al. (2017), Kriner and Reeves (2012), Lake and Nie (2023), Lu et al. (2018), Pierce and Schott (2020), and Wright (2012).

2.3. Exposure to Trump's China tariffs

Our measure of county-level exposure to Trump's China tariffs is similar to the measure used in Autor et al. (2013) and Acemoglu et al. (2016), which has been widely used in the literature (e.g., Autor et al., 2020; Lu et al., 2018; Pierce and Schott, 2020). Tailoring their formula to our context, we define county c 's exposure to Trump's China tariffs as

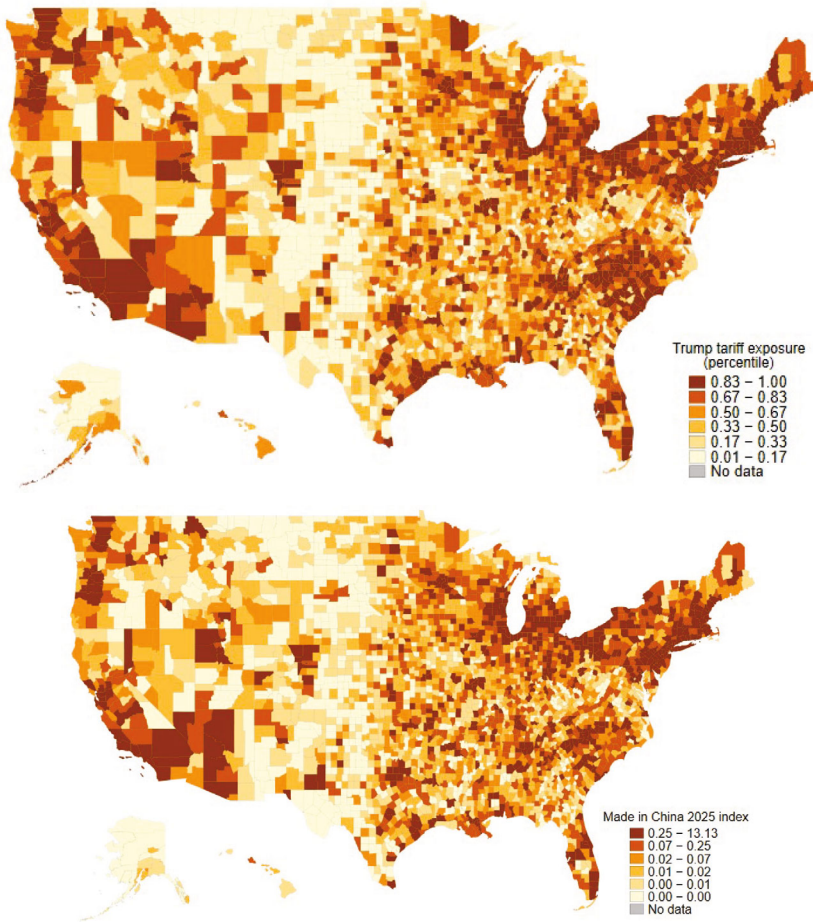
$$TrumpTariffExpo_c = \sum_{p \in c} \frac{L_{c,p}}{L_p} \Delta t_p^{Trump}.$$

Here $L_{c,p}/L_p$ is the employment share of county c related to product p within the US, and Δt_p^{Trump} is the additional tariff levied on Chinese product p . If a product p has $\Delta t_p^{Trump} = 0$, it is not counted into the exposure. $TrumpTariffExpo_c$ is essentially a weighted count of local product lines protected by Trump's tariffs: $L_{c,p}/L_p$ adjusts for the geographical concentration of product p 's production while Δt_p^{Trump} adjusts for the strength of tariff protection. Consider product p and product p' that are both produced in county c and protected by Trump's tariffs. Product p is produced only in county c (full concentration) while product p' is produced everywhere in the US (full unconcentration). Then the two products should not be equally weighted when aggregated into $TrumpTariffExpo_c$. The same reasoning applies to the scenario where the two tariff rates differ. The two adjustments ensure that the measured influence on county c 's economy reflects industrial clusters (industries focally located) and industrial policies (industries focally protected).

Because county-product level employment data are non-existent, we follow the literature to approximate county-product level employment shares with county-industry level employment counterpart $L_{c,j}/L_j$. Such an approximation has been extensively used in the recent literature on how import competition influences local labor markets; see Autor et al. (2013), Acemoglu et al. (2016), and Pierce and Schott (2020), among others, and see Autor et al. (2016) for a review. Thus, in effect, the exposure measure is

$$TrumpTariffExpo_c = \sum_{p \in c} \frac{L_{c,j(p)}}{L_{j(p)}} \Delta t_p^{Trump}, \quad (1)$$

where $j(p)$ represents the industry to which product p belongs. The merging of HS-level data and NAICS-level CBP data, as a standard practice in the literature, has an adequate precision. Pierce and Schott (2012) provide a detailed concordance between HS codes and standard industrial classification (SIC) codes, while Autor et al. (2013) provide a weighted crosswalk between SIC codes in the Pierce-Schott concordance and the NAICS codes in the

Figure 1. Exposure to Trump's China tariffs and China's MIC2025

Notes: The upper map displays the percentiles of our main explanatory variable (exposure to Trump's China tariffs; see Section 2.3 for details). The lower map displays the values of our instrumental variable used in 2SLS estimation (exposure to China's MIC2025; see Section 3.2 for details).

CBP data. In addition to $TrumpTariffExpo_c$ itself, its variants are also used to measure the exposure to Trump's tariffs, as we discuss in later robustness checks.

The geographical distribution of $TrumpTariffExpo_c$ is shown in the upper panel of Figure 1. The geographical distribution of our instrumental variable, displayed in the lower panel, is discussed later. Table 1 reports the summary statistics of our working sample. We now move on to our empirical specification and findings.

Table 1. Summary statistics

	Observations (1)	Mean (2)	SD (3)
Panel A. Election-related variables^a			
Republican vote share 2018	3,758	0.59	0.20
Republican vote share 2016	3,755	0.63	0.22
Panel B. Main regressor and instrumental variable			
Trump tariff exposure ^b	3,758	28.56	97.91
MIC2025 ^c	3,758	0.43	1.41
Panel C. County characteristics^d			
Manufacturing share (%)	3,758	30.62	13.14
Median wage (log)	3,758	10.82	0.26
Labor participation rate (%)	3,758	59.45	7.91
Unemployment rate (%)	3,758	6.41	2.90
Population (log)	3,758	10.69	1.78
High school (%)	3,758	32.32	8.01
College degree (%)	3,758	32.28	5.69
Bachelor degree or higher (%)	3,758	23.55	10.79
Black (%)	3,758	7.59	11.25
Asian (%)	3,758	1.61	3.15
Hispanic (%)	3,758	7.30	10.58
Male (%)	3,758	50.65	3.25
Age 16–29 (%)	3,758	17.66	4.11
Age 30–54 (%)	3,758	31.08	3.00
Age 55–74 (%)	3,758	23.86	4.44
Evangelical protestant adherents (%)	3,703	38.18	22.68
Mainline protestant adherents (%)	3,703	30.14	17.88
Black protestant adherents (%)	3,703	2.55	5.25
Catholic adherents (%)	3,703	23.36	21.41
Orthodox adherents (%)	3,703	0.34	2.54
Female candidate (0 or 1)	3,758	0.41	0.49
Population density (people per km ²)	3,758	229.05	1,279.34
Gini coefficient	3,758	0.45	0.04
China-related trade shock	3,758	2.76	2.68

Notes: Each observation is a county–district duplet. Panel A relates to dependent variables in our analysis, obtained from Dave Leip Atlas. Panel B relates to the main explanatory variable and the instrumental variable (MIC2025) in our analysis, which we constructed using data from multiple sources. Panel C relates to control variables in our analysis, obtained from various sources. ^a Defined in Section 2.2. ^b Defined in Section 2.3. ^c Defined in Section 3.2. ^d See Online Appendix A.1 for sources.

3. Main findings

3.1. OLS results

We start with a baseline OLS estimation following Autor et al. (2020):

$$R_{c,2018} - R_{c,2016} = \alpha_0 + \alpha_1 \text{TrumpTariffExpo}_c + \mathbf{X}_c \bar{\beta} + \gamma_{s(c)} + \varepsilon_c. \quad (2)$$

Here, the dependent variable is the change in the Republican vote share R_c of county c between the House elections of 2018 and the House elections of 2016, measured in percentage points. TrumpTariffExpo_c is the aforementioned tariff exposure measure and $\mathbf{X}_c$ is a vector of control variables. $\gamma_{s(c)}$ is a state fixed effect, where $s(c)$ denotes the state of county c . ε_c is the error term, which is clustered at the state level. The regression is weighted by the number of votes cast in the county at the House elections of 2018, in order to adjust for the relative importance of counties in determining the election outcome.³

It should be noted that the mean of the dependent variable is -4.15 percentage points, the median -3.26 , and the 75th percentile -0.30 .⁴ The Republican Party had vote-share losses in three-quarters of the counties in 2018 relative to 2016. What the coefficient α_1 captures is the relative gain or loss of the Republicans. In other words, a positive α_1 does not necessarily mean a larger increase in the Republican vote share from 2016 to 2018, but could alternatively imply a smaller decrease from 2016 to 2018. Like the former case, the latter case is also a relative political gain for the Republican candidate in a given county. The gain and loss in this study are all in relative terms, not distinguishing smaller negative changes from larger positive changes.

The results from regression specification (2) are reported in Table 2, showing that greater tariff exposure is associated with stronger support for the Republican candidates. We start with the full sample (Column 1), where a one standard deviation increase in the exposure is associated with a 0.69 percentage point increase in the Republican vote share (that is, $0.007 \times 97.91 \approx 0.685$). We next move on to the counties in states that voted for Republican presidential candidates between 1992 and 2016 (i.e., “red states” in Column 2), and then examine the counties in states that voted for Democratic presidential candidates (i.e., “blue states” in Column 3) between 1992 and 2012.⁵ The results in these two columns are similar to those in Column 1, except that the blue-state result

³We use local population as alternative weights to rerun all our results and reach the same findings (available upon request).

⁴Figure A1 in the Online Appendix is a histogram of the dependent variable.

⁵Because Trump won several previously blue states in 2016, we do not use the 2016 presidential election results to designate blue states. Nonetheless, with those blue states included in the group of blue states, our main findings remain the same (available upon request).

Table 2. OLS results: baseline results

	Sample				
	All	Red	Blue	Republican incumbent	Democratic incumbent
	(1)	(2)	(3)	(4)	(5)
Trump tariff exposure	0.007*** (0.002)	0.008*** (0.002)	0.003 (0.003)	0.005*** (0.001)	0.008** (0.003)
Manufacturing share	−0.054 (0.032)	−0.102* (0.056)	−0.090** (0.039)	−0.024 (0.045)	−0.113** (0.050)
Median wage (log)	7.182 (7.374)	−16.401 (9.464)	−10.483 (13.142)	7.351 (7.161)	−3.868 (12.284)
Labor participation rate	−0.206* (0.119)	−0.063 (0.212)	−0.099 (0.390)	−0.145 (0.154)	0.032 (0.271)
Unemployment rate	0.750** (0.345)	−0.082 (0.336)	−0.699 (0.923)	0.620** (0.295)	0.691 (0.672)
Population (log)	−0.848 (0.936)	−0.952 (0.833)	0.931 (1.549)	−1.092 (0.656)	−1.205 (1.510)
Education-related controls	Yes	Yes	Yes	Yes	Yes
Ethnicity-related controls	Yes	Yes	Yes	Yes	Yes
Age-related controls	Yes	Yes	Yes	Yes	Yes
Religion-related controls	Yes	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	3,700	1,047	724	2,888	811
Adjusted R^2	0.262	0.274	0.412	0.247	0.323

Notes: This table presents our baseline OLS results. The dependent variable is the difference in the Republican vote share (2018 minus 2016). Column 1 uses the full sample, where sample size 3,700 refers to all county–district duplets with non-missing dependent and explanatory variables. Columns 2 and 3 limit the sample to the observations located in red and blue states, respectively. Red and blue states were designated based on previous presidential election results (see Section 3.1 for details). Columns 4 and 5 limit the sample to the observations having incumbents from one single party. The full results are reported in the Online Appendix. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

is statistically insignificant.⁶ We also run the regression for congressional districts with Republican and Democratic incumbents separately, and the results remain similar to those in Column 1.^{7,8}

⁶The subsample sizes in Columns 2 and 3 do not add up to the sample size in Column 1 because many states (such as swing states) are neither red nor blue.

⁷The sample-size ratio between Columns 4 and 5 is 2,888 : 811 (approximately 3.56 : 1), which is greater than the House seat ratio 241 : 194 (approximately 1.2 : 1), because counties having multiple districts are treated as separate observations. The Republican incumbencies are magnified by their relative prevalence in rural areas. Because population density is lower in rural areas than in urban areas, districts in rural areas, which are apportioned according to population in the same manner as those in urban areas, span more counties than those in urban areas.

⁸The sum of the two subsamples (2,888 + 811 = 3,699) is one observation fewer than the sample size in Column 1, because Jefferson County, Kentucky (Kentucky District 3) is the only

Table 3. OLS results: robustness checks

	Specification			
	Without exempted products	Exposure Variant 1	Exposure Variant 2	Exposure Variant 3
Trump tariff exposure	0.007*** (0.002)	0.081*** (0.022)	0.007*** (0.002)	0.301** (0.126)
Control variables	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes
Observations	3,700	3,700	3,700	3,700
Adjusted R^2	0.262	0.261	0.261	0.258

Notes: This table presents robustness checks for our OLS results. The dependent variable is the difference in the Republican vote share (2018 minus 2016). See Section 3.1 for the details of each check (regression specifications are otherwise the same as in Column 1 of Table 2). The full results are reported in the Online Appendix. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

In Table 3, we report four robustness checks on the findings from Table 2. In Column 1, we exclude the products that were later exempted from the China tariffs. There exist a small number of products exempted from Tranches 2 and 3 when the two lists took effect.⁹ In the rest of Table 3, we experiment with three variants of exposure measure (1). Recall that exposure measure (1) is essentially a count of affected local industries weighted by geographical concentration and tariff rates. The first variant mutes the tariff-rate weighting by replacing the Trump tariffs with their binary version:

$$TrumpTariffExpo_c^1 = \sum_{p \in c} \frac{L_{c,j(p)}}{L_{j(p)}} \mathbb{1}[\Delta t_p^{Trump} > 0]. \quad (3)$$

The second variant replaces the geographical concentration adjustment $L_{c,j(p)}/L_{j(p)}$ with local industrial composition adjustment $L_{c,j(p)}/L_c$:

$$TrumpTariffExpo_c^2 = \sum_{p \in c} \frac{L_{c,j(p)}}{L_c} \Delta t_p^{Trump}. \quad (4)$$

Note that the main variation of $TrumpTariffExpo_c^2$ remains in the tariff-weighted count of affected local products, namely the set $\{p \in c :$

county–district with a Democratic incumbent in the state. As a singleton, it is excluded by the regression as state fixed effects are used.

⁹Five (out of 284) products are exempted from Tranche 2, and 297 (out of 6,031) products from Tranche 3. See Online Appendix A.1 for details. All the products mentioned here refer to eight-digit HTSUS product codes.

$\Delta t_p^{Trump} > 0\}$. The industrial composition adjustment is simply an alternative way to adjust the count. The third variant is similar to the second but uses industry as the unit of aggregation:

$$TrumpTariffExpo_c^3 = \sum_{j(p) \in c} \frac{L_{c,j(p)}}{L_c} \Delta t_p^{Trump}. \quad (5)$$

The results from the three variants are reported in Columns 2–4 in Table 3, all delivering findings that resemble the baseline finding from Column 1 in Table 2.¹⁰

3.2. 2SLS results

3.2.1. Instrumental strategy. The positive association between county-level tariff exposure and support for the Republicans, as shown in Tables 2 and 3, does not necessarily imply a causal effect of the former on the latter. The Trump administration has an incentive to apply additional tariffs to Chinese products that compete with US products produced in counties with more pro-Republican voters. To address the potential endogeneity, we devise an instrumental strategy based on the Chinese State Council's MIC2025. The initiative was released in 2015 to guide domestic investments, aiming to improve “industrially relevant technologies” with which China can produce more high value-added products. We manually match the products mentioned in the MIC2025 documents to four-digit HS product codes (see Online Appendix A.2 for details). Our instrumental strategy is informed by the following four characteristics of MIC2025.

First, MIC2025 directly motivated Trump's China tariffs, as made clear by the Trump administration when it launched the China tariffs:¹¹

¹⁰A simple example can illustrate the differences among the three variants. Consider a county with two local industries 1 and 2 equally sized in employment. Industry 1 makes two products, both receiving a tariff shock of a percentage points. Industry 2 makes one product, receiving a tariff shock of b percentage points. Our baseline exposure measure considers the county to be one receiving three separate shocks of magnitudes a , a , and b , and will weight and then aggregate them according to the shares of the two industries in their corresponding nationwide employments (i.e., geographical concentration). Variant 1 is the same as the baseline exposure measure in capturing three separate shocks, ignoring rates a , a , and b but still adjusting for geographical concentration. Variant 2 captures three separate shocks, ignoring geographical concentration but weighting the three shocks by industrial composition and rates a , a , and b . As Variant 2 ignores the rest of the country, we can pinpoint its total magnitude: $0.5a + 0.5a + 0.5b$. Variant 3 captures one shock with a magnitude of $0.5a + 0.5b$. The three variants have different variance and thus the coefficients from the respective regressions are not directly comparable with each other or with the baseline exposure measure.

¹¹See “Statement on Steps to Protect Domestic Technology and Intellectual Property from China's Discriminatory and Burdensome Trade Practices” (29 May 2018). The statement is

“Under Section 301 of the Trade Act of 1974, the United States will impose a 25 percent tariff on \$50 billion of goods imported from China containing industrially significant technology, including those related to the ‘Made in China 2025’ program.”

This presidential directive was then faithfully executed by the USTR. As the USTR noted in its announcement of Tranche 1 tariffs (see the first document listed in Section 2.1), “USTR and the interagency Section 301 Committee have carefully reviewed the extent to which the tariff subheadings [...] include products containing industrially significant technology, including technologies and products related to the ‘Made in China 2025’ program”. This close association between MIC2025 and Trump’s China tariffs, as the foundation of our instrumental strategy, is confirmed by our later statistical analysis.

Second, MIC2025 emphasizes industrially significant technologies, which should not be equated to high-tech sectors. Although the initiative emphasizes several commonly regarded high-tech products (for instance, HS product sectors 84 and 85, machinery and mechanical appliances, and product sectors 86–88, transport equipment), its product coverage is not limited to high-tech sectors. For example, carbon fibers fall under HS code 6815 (“stone or of other mineral substances”), but the HS product sector 68 (“stone, plaster, cement, asbestos, mica or similar materials”) is not a high-tech sector. For another example, special synthetic rubber falls under HS code 4002, which as part of HS product sector 40 (“rubber”) is rarely considered high-tech. Likewise, glass substrate used in making LED glass is categorized under HS product sector 70 (“glass and glassware”), a conventional technology sector. Because every sector in the industrial world has its advanced technologies that distinguish its innovative products from others, the variations generated by MIC2025 capture industrial significance beyond differences between high-tech and non-high-tech sectors.

Third, on the Chinese side, MIC2025 is not an industrial policy but a concept coined by the State Council to imitate counterpart concepts promoted by industrialized countries (e.g., “Industrie 4.0” of Germany). MIC2025 proposes nothing concrete: neither implementable policies nor binding commitments. The goals specified in the initiative are ambiguous and lacking in details.¹² In fact, the initiative falls short of an authoritative

downloadable at <https://trumpwhitehouse.archives.gov/briefings-statements/statement-steps-protect-domestic-technology-intellectual-property-chinas-discriminatory-burdensome-trade-practices/>.

¹²The term goals specified in the initiative include: “By 2025: Boost manufacturing quality, innovation, and labor productivity; obtain an advanced level of technology integration; reduce energy and resource consumption; and develop globally competitive firms and industrial centers.

guideline by the standard of Chinese politics. Published as a State Council document (#2015-28), it was mentioned only once by the State Council's head (Premier Li Keqiang) to the People's Congress as a hand-waving effort, and never appeared again in the national political arena of China.¹³ Conceivably, it would not have received as much attention as it did had it not become a point of contention during the US–China trade war. The USTR noted in its “2016 Report to Congress on China's WTO Compliance” that China has a wide array of “problematic industrial policies”, among which MIC2025 is merely a long-term plan with goals about which industry experts are skeptical.¹⁴ MIC2025 played down the use of strategic maneuvers, in comparison with industrial policy narratives used by China in the past. The USTR actually noted that MIC2025 represents a modest improvement over strategic plans China rolled out since 2010 (see page 15 of USTR's 2016 Report to Congress).

Fourth, on the US side, the Trump administration targeted its China tariffs at MIC2025 as a precautionary measure to deter China's industrial ambitions. As MIC2025 is a long shot that has yet to be developed into industrial or trade policies, the initiative is expected to have no impact on US House election results at the county level except through Trump's precautionary tariffs. The comparative advantage of producing MIC2025 products – such as the aforementioned machinery and transport equipment – remains on the US side rather than on the Chinese side. By targeting those products, the Trump administration sought to reduce US imports of them from China, thereby curtailing China's related production capacity, intellectual property exploitation, and supply network growth. To this end, Trump's tariffs also reduced bilateral foreign direct investment (FDI) related to those products between the two countries, because multinational production generally needs constant bilateral exporting and importing of intermediate inputs and final products.¹⁵ In essence, Trump's China tariffs are product-level decoupling

By 2035: Reach parity with global industry at intermediate levels, improve innovation, make major breakthroughs, lead innovation in specific industries, and set global standards. By 2049: Lead global manufacturing and innovation with a competitive position in advanced technology and industrial systems” (translation by the US Congressional Research Service, 2023).

¹³MIC2025 is in no way comparable with China's Five-Year Plans, a policy legacy inherited from the Soviet Union that is regularly drafted by the Central Committee of the Communist Party of China and reviewed and approved by the People's Congress.

¹⁴The report is downloadable at <https://ustr.gov/sites/default/files/2016-China-Report-to-Congress.pdf>.

¹⁵Because of the need for trading intermediate inputs and final products, FDI is known to be vulnerable to bilateral tariffs (see Díez, 2014; Antràs and Yeaple, 2014, among others). The relevance of tariffs to FDI has a non-trivial implication on our instrumental strategy: FDI, as a non-trade channel for influencing local voters, does not bypass but works through local tariff exposure. Consider a county expecting inbound FDI from China related to a MIC2025 product. The FDI project is now likely to fail because Trump's China tariffs render the inputs or outputs more costly to trade between the two countries.

Table 4. Correlation between MIC2025 and Trump’s China tariffs at the product level

	Applied Trump’s China tariffs			Applied Trump’s China tariffs (without exemptions)		
	Indicator 1 (=1 if applied)		New tariff rate (percentage points)	Indicator 1 (=1 if applied)		New tariff rate (percentage points)
	Linear (1)	Probit (2)	Linear (3)	Linear (4)	Probit (5)	Linear (6)
Panel A. Each product is a four-digit HS product code						
MIC2025	0.099*** (0.036)	0.177** (0.081)	3.248*** (0.902)	0.102*** (0.036)	0.178** (0.082)	3.525*** (0.841)
Two-digit HS FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,160	1,160	1,160	1,130	1,130	1,130
R ²	0.629	n/a	0.634	0.626	n/a	0.633
Panel B. Each product is a six-digit HS product code						
MIC2025	0.115*** (0.042)	0.117** (0.045)	3.644*** (0.796)	0.112*** (0.041)	0.112** (0.043)	3.732*** (0.772)
Two-digit HS FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	4,589	4,589	4,589	4,483	4,483	4,483
R ²	0.538	n/a	0.503	0.536	n/a	0.510

Notes: This table presents the correlation between MIC2025 and Trump’s China tariffs at the product level. Each product refers to a four-digit (six-digit) HS product code in Panel A (Panel B). Columns 1 and 2 use an indicator variable (equal to 1 if Trump’s China tariffs are applied to any of the products under the product code) as the dependent variable, and Column 3 uses the average tariff rates as the dependent variable. Column 1 uses a linear probability model, Column 2 uses a probit model, and Column 3 uses an ordinary linear regression. The same three-column structure applies to Columns 4–6, where exempted products are excluded. Marginal effects are reported for probit models (standard errors estimated using the delta method). Robust errors in parentheses, clustered at the two-digit HS product code level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

policies aiming to turn off the business between the two countries, including but not limited to direct exporting.

Among the above four characteristics of MIC2025, the latter three inform the exclusion condition of valid instrumentation. The exclusion condition itself is not directly testable, whereas we conduct a variety of checks to ascertain whether the impact of MIC2025 on the midterm elections bypasses the tariff channel. The first characteristic above informs the relevance condition of valid instrumentation. The relevance condition is directly testable. In Table 4, Trump’s China tariff lists and rates are regressed on whether an import product relates to MIC2025. In Panel A, each observation relates to one four-digit HS product. The independent variable $MIC2025_p$ is an indicator constructed for each four-digit HS product. The dependent variable is either a China-tariff indicator that equals 1 if any six-digit product under the four-digit product is levied with the new tariffs, or the average of the new tariffs across six-digit products under the four-digit product. In Panel B, each

observation is a six-digit product and $MIC2025_p$ remains at the four-digit level. The dependent variable is either a China-tariff indicator that equals 1 if any product under the six-digit product is levied with the new tariffs or the average of the new tariffs across products under the six-digit product. The use of different levels of aggregation in the two panels aims to avoid aggregation-induced spurious correlation. We include two-digit product fixed effects in all regressions. As shown, there is a strong association between Trump's China tariffs and China's MIC2025 products. We also experiment with excluding the products later exempted from China tariffs. Quantitatively, within each two-digit product, being listed in China's MIC2025 raises the probability of having Trump's China tariffs applied by 10–18 percent, and raises the tariff rate by 3.2–3.7 percentage points.

We construct our instrumental variable at the county level by aggregating MIC2025-related products to the county level,

$$MIC2025_c = \sum_{p \in c} \frac{L_{c,j(p)}}{L_{j(p)}} MIC2025_p, \quad (6)$$

where $MIC2025_p$ is the four-digit MIC2025 indicator mentioned above. As before, $j(p)$ represents the industry to which product p belongs. The geographical distribution of $MIC2025_c$ is demonstrated in the lower panel of Figure 1.

3.2.2. 2SLS findings. By instrumenting the tariff exposure with $MIC2025_c$, we conduct 2SLS estimation and report the results in Table 5. As indicated in Column 1, greater exposure to Trump's China tariffs raises local support for Republican House candidates. The magnitude of the coefficient 0.006 is close to its OLS counterpart 0.007 in Table 2. The two coefficients are within one standard error of each other. The finding applies to both red-state and blue-state subsamples in Columns 2 and 3, respectively. The coefficient of tariff exposure in Column 4 here loses the statistical significance that it has in Table 2, indicating that its OLS estimate overstates the effect of tariff exposure on Republican vote share in Republican-incumbent counties. The coefficient of tariff exposure in Column 5 here maintains the statistical significance that it has in Table 2. Following the structure of Table 3, we conduct robustness checks on the 2SLS estimation and report them in Table 6. The findings remain robust.¹⁶ In addition, Column 5 of Table 6 reports the 2SLS results from the instrument without the weight term $L_{c,j(p)}/L_{j(p)}$. The result is similar to the

¹⁶We also examined, using both OLS and 2SLS, whether the same regression specifications can explain voter turnout. The results are reported in Table A6 in the Online Appendix. Tariff exposure has little explanatory power for voter turnout.

Table 5. 2SLS results: baseline results

	Sample				
	All	Red	Blue	Republican incumbent	Democratic incumbent
	(1)	(2)	(3)	(4)	(5)
The second stage					
Trump tariff exposure	0.006*** (0.002)	0.009*** (0.002)	0.007*** (0.002)	0.003 (0.002)	0.009*** (0.003)
Control variables	Yes	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	3,700	1,047	724	2,888	811
Adjusted R^2	0.101	0.243	0.288	0.081	0.176
The first stage					
MIC2025	77.206*** (3.561)	67.912*** (0.334)	80.611*** (4.221)	73.680*** (6.099)	74.116*** (2.601)

Notes: In the second stage, the dependent variable is the difference in the Republican vote share (2018 minus 2016). In the first stage, the dependent variable is Trump tariff exposure. This table presents our baseline 2SLS results. Column 1 uses the full sample, where sample size 3,700 refers to all county–district duplets with non-missing dependent and explanatory variables. Columns 2 and 3 limit the sample to the observations located in red and blue states, respectively. Red and blue states were designated based on previous presidential election results (see Section 3.1 for details). Columns 4 and 5 limit the sample to the observations having incumbents from one single party. The full results are reported in the Online Appendix. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

Table 6. 2SLS results: robustness checks

	Specification				
	Without exempted products	Exposure Variant 1	Exposure Variant 2	Exposure Variant 3	MIC2025 as counts
The second stage					
Trump tariff exposure	0.006*** (0.002)	0.076*** (0.025)	0.006*** (0.002)	0.405*** (0.143)	0.007* (0.004)
Control variables	Yes	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	3,700	3,700	3,700	3,700	3,700
Adjusted R^2	0.102	0.101	0.101	0.106	0.101
The first stage					
MIC2025	74.661*** (3.820)	6.155*** (0.269)	76.931*** (3.573)	77.206*** (3.561)	10.125*** (0.833)

Notes: In the second stage, the dependent variable is the difference in the Republican vote share (2018 minus 2016). In the first stage, the dependent variable is Trump tariff exposure. This table presents our robustness checks for the 2SLS results. See Section 3.1 for the details of each check (regression specifications are otherwise the same as in Column 1 of Table 5). The full results are reported in the Online Appendix. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

baseline one, indicating that the relevance of the instrument variable comes from the count of MIC2025-related products rather than from the weight term.

The OLS and 2SLS results, taken together, illustrate that the stance on free trade held by Trump, which is different from the stance of his party, helped his party mitigate its losses in the 2018 House elections. His protectionist policy did not alienate Republican-leaning voters and might have attracted some Democratic-leaning voters, as the Democratic Party is known to be skeptical of trade liberalization (see Che et al., 2016; Conconi et al., 2020, among others). With the 2SLS estimates, we conduct a counterfactual analysis in Online Appendix A.3 by subtracting the estimated political gains for Republican House candidates from the votes they received to examine how the midterm election outcome would have changed without Trump's China tariffs.

$MIC2025_c$ is a shift-share instrumental variable (SSIV). An SSIV takes the form of $z_c = \sum_m s_{c,m} g_m$, where c indexes locations, m indexes sectors (e.g., products or industries), g_m represents sector-specific changes, and $s_{c,m}$ is a weight that assigns sector-specific changes to locations.¹⁷ There are two schools in the literature, viewing different elements of SSIVs as exogenous. The first school, represented by Goldsmith-Pinkham et al. (2020, hereafter, GSS), views the shares as exogenous and proposes a Rotemberg decomposition for 2SLS estimation. Their method decomposes a 2SLS estimator into a sum of sector-specific parameters: $\hat{\alpha} = \sum_m \hat{\alpha}_m \hat{\beta}_m$, where $\hat{\alpha}_m$ (known as the Rotemberg weight) represents the relative importance of sector m in estimation. GSS recommend checking if there are influential sectors that drive the 2SLS estimation such that the shares are not exogenous enough. The second school, represented by Borusyak et al. (2022, hereafter, BHJ), views g_m as exogenous and recommends converting the location-level regression to a sector-level regression.¹⁸

Although our setting is relatively closer to the BHJ setting than to the GSS setting, we consider the checks recommended by both schools useful and implement both of them.¹⁹ We define sectors as two-digit HS products. Table 7 follows the format used by GSS to implement their check on Autor et al. (2013). The first part demonstrates that the Rotemberg weights in our setting correlate with both sector-specific changes g_m and county-sector employment weights $s_{c,m}$. The second part presents the five sectors with the largest Rotemberg weights. As noted by GSS, examining such top sectors helps expose influential sectors. In our setting, the top sectors have similar weights

¹⁷For both methods, the sum of shares $\sum_m s_{c,m}$ need not add up to unity.

¹⁸Computer programs for the GSS and BHJ routines are available at <https://github.com/paulgp/bartik-weight> and <https://github.com/kylebutts/ssaggregate>, respectively.

¹⁹The employment data we used to construct the weights are from the year 2010, so that it is reasonable to assume them to be exogenous, at least predetermined for the 2018 midterm elections.

Table 7. GSS check (Rotemberg decomposition)

Correlations	α	g	var(s)
α	1		
g	-0.439	1	
var(s)	0.713	-0.349	1
Products with top-five Rotemberg weights			
Glass and glassware	0.056		
Arms and ammunition; parts and accessories thereof	0.046		
Fertilizers	0.046		
Vegetable plaiting materials; vegetable products n.e.s.	0.043		
Iron and steel	0.042		

Notes: See the text for details.

Table 8. BHJ check

	(1)	(2)
Trump tariff exposure	0.004*** (0.000)	0.009** (0.005)
Education-related controls	No	Yes
Ethnicity-related controls	No	Yes
Age-related controls	No	Yes
Religion-related controls	No	Yes
Observations	95	95
Adjusted R^2	0.615	0.731

Notes: The dependent variable is the difference in the Republican vote share (2018 minus 2016). See the text for details. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

and none of them display considerable influences. In fact, some of those sectors are not in the spotlight of the trade war. Table 8 reports the sector-level 2SLS regression, which is equivalent, following BHJ, to our previous 2SLS regression. The finding turns out to be similar. Specifically, the coefficient of the Trump tariff measure is close to the one in Column 1 of Table 5.

The results in Tables 7 and 8 serve as a technical check of our instrumental strategy. The OLS and 2SLS results presented in this section survive a long list of other identification and robustness checks, as we discuss in the next section.

4. Additional identification and robustness checks

4.1. Sector heterogeneity

A potential concern over our instrumental variable $MIC2025_p$ is sector heterogeneity. We regress $MIC2025_p$, namely whether product p relates to

Table 9. Auxiliary 2SLS results

	Sample				
	All	Red	Blue	Republican incumbent	Democratic incumbent
	(1)	(2)	(3)	(4)	(5)
The second stage					
Trump tariff exposure	0.007*** (0.002)	0.008*** (0.002)	0.000 (0.004)	0.006 (0.004)	0.007*** (0.001)
Control variables	Yes	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	3,700	1,047	724	2,888	811
Adjusted R^2	0.101	0.243	0.291	0.084	0.176
The first stage					
MIC2025 residuals of auxiliary regressions	4.193*** (0.200)	7.889*** (0.029)	3.903*** (0.057)	4.406*** (0.437)	4.123*** (0.117)

Notes: In the second stage, the dependent variable is the difference in the Republican vote share (2018 minus 2016). In the first stage, the dependent variable is Trump tariff exposure. This table presents our 2SLS results from using residuals of auxiliary regressions as the instrumental variable. Column 1 uses the full sample, where the sample size 3,700 refers to all county–district duplets with non-missing dependent and explanatory variables. Columns 2 and 3 limit the sample to the observations located in red and blue states, respectively. Red and blue states were designated based on previous presidential election results (see Section 3.1 for details). Columns 4 and 5 limit the sample to the observations having incumbents from one single party. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

MIC2025, on sector dummies and use the residuals to construct an instrumental variable $MIC2025_c^e$ with the previous equation (6). This auxiliary regression is a linear probability model that captures the differing relevance of MIC2025 across sectors. The variations not explained by sector dummies, namely the regression residuals, are product-specific deviations from sector-average MIC2025 relevance. Resting on such “sector-free” MIC2025 relevance, this auxiliary instrumental variable $MIC2025_c^e$ is, by design, insensitive to cross-sector differences in the propensity of being selected into MIC2025.

The 2SLS results from using the auxiliary instrumental variable are reported in Table 9. They resemble those in Table 5, except that the first-stage coefficients become smaller in magnitude (remaining statistically significant). Given the high similarity between Table 5 and 9, we prefer the original instrumental variable because its results are easier to interpret. In addition, MIC2025, as a government initiative, has its own logic of design such that the original variable reflects more truthfully the variation at play. Thus, we prefer the original $MIC2025_c$ to $MIC2025_c^e$.

Another type of possible sector heterogeneity lies on the US side. Anecdotes claim that the Trump administration favored traditional industrial sectors and disfavored high-tech sectors (see, e.g., Brownstein, 2017;

Karsten, 2017; Gayer, 2020). To our knowledge, there has not been rigorous empirical evidence corroborating this claim. However, Trump's H-1B reform was heavily criticized by high-tech sectors, while his tax reforms appeared to benefit traditional industrial sectors more than others. In Online Appendix A.4, we examine whether the two reforms explain our previous findings. The results from high and low influenced groups of both reforms lead to similar findings as before. Thus, the previous findings should not be attributed to these contemporary policy changes.

4.2. MIC2025 and the US economy

We employ external data to check whether MIC2025 had already affected US voters economically by the time of Trump's China tariffs and the midterm elections. We merge our MIC2025 product list with product-level trade data of the two countries. The data used here cover a nine-year period, from the year 2010 to the midterm-election year 2018. If MIC2025 had influenced the US economy before Trump's China tariffs, we should be able to detect the influences in the US trade data – or at least in China's trade data – during this period, especially after the MIC2025 release year 2015.

In Panel A of Figure 2, we first plot US imports from the rest of the world (the upper-left graph) and US exports to the rest of the world (the lower-left graph) over time. The dashed lines in the two graphs correspond to MIC2025-related products. MIC2025-related products consumed and produced by the US appear to be quite stable in the few years around 2015. The stability is particularly salient when the dashed lines are compared with the solid lines that represent all-product trade (either imports or exports) of the US. Then we examine US trade with China in the same fashion and reach similar time trends, as displayed in the upper-right and lower-right graphs of Panel A. The lack of change around the year 2015 indicates that the US neither imported more nor exported fewer MIC2025-related products after China released MIC2025.

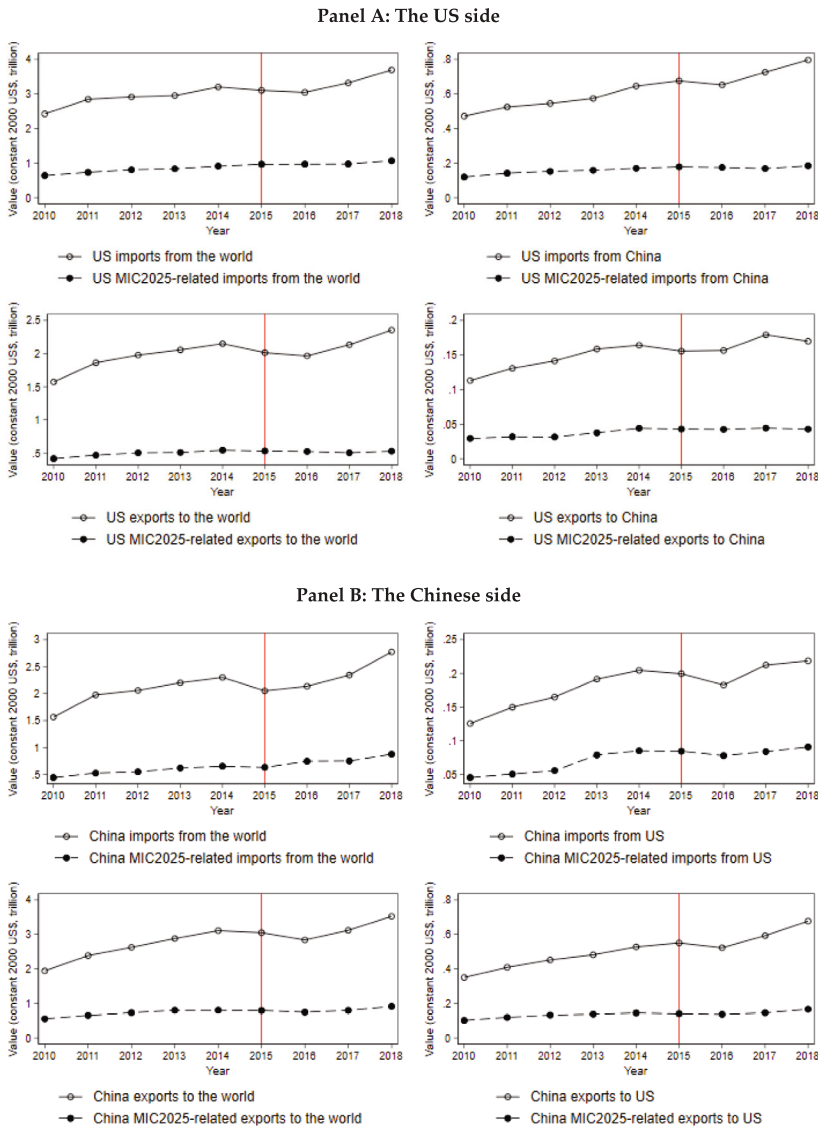
Correspondingly, data on the Chinese side show no change in the MIC2025-related trade of China. Panel B of Figure 2 follows the structure of Panel A, except having US imports or exports replaced by China's imports or exports. As shown, China neither exported more nor imported fewer MIC2025-related products, a finding that applies to both China's trade with the US and with the rest of the world.

In addition to graphical analysis, we specify the following regression to examine the two countries' imports and exports of MIC2025-related products:

$$\ln T_{pt} = \omega \text{MIC2025}_p \times \mathbb{1}[t \geq 2015] + \lambda_{p4} + \lambda_t + \epsilon_{pt}. \quad (7)$$

Here, T_{pt} is trade volume (either imports or exports) of product p of either country in year t . The indicator variable $\mathbb{1}[t \geq 2015]$ captures the presence of

Figure 2. Unilateral and bilateral trade of MIC2025-related products



Notes: In Panel A (respectively, Panel B), the trends in the US (China's) imports and exports of products related to China's MIC2025 are plotted across years. 2015 (marked) is the year when MIC2025 was released by the Chinese State Council.

Table 10. US and China's exports and imports of MIC2025-related products

	Dependent variable					
	From/to the world		From/to China		From/to the US	
	ln(imports)	ln(exports)	ln(imports)	ln(exports)	ln(imports)	ln(exports)
	(1)	(2)	(3)	(4)	(5)	(6)
Panel A. The US side						
MIC2025 ×	0.014	−0.008	0.167	−0.090		
After-2015 dummy	(0.045)	(0.017)	(0.187)	(0.203)		
Observations	10,984	10,984	10,750	10,750		
Adjusted R^2	0.955	0.958	0.895	0.800		
Four-digit HS	Yes	Yes	Yes	Yes		
product FE						
Year fixed effects	Yes	Yes	Yes	Yes		
Panel B. The Chinese side						
MIC2025 ×	−0.099	−0.006			−0.245	0.235
After-2015 dummy	(0.130)	(0.060)			(0.218)	(0.155)
Observations	10,902	10,902			10,527	10,527
Adjusted R^2	0.917	0.920			0.868	0.906
Four-digit HS	Yes	Yes			Yes	Yes
product FE						
Year fixed effects	Yes	Yes			Yes	Yes

Notes: Each observation corresponds to one product–year duplet. The data cover the years 2010–2018. 2015 is the year when the Chinese State Council released MIC2025. Robust errors are double-clustered at the two-digit product code level and the year level. None of the coefficients in the table is statistically significant at the 10 percent (or lower) level.

MIC2025, and our parameter of interest is ω . Each observation is associated with a six-digit product p in year t , while $MIC2025_p$ remains at the four-digit product level as before. Four-digit product fixed effect λ_{p4} and year fixed effect λ_t are included in the regression. The results are reported in Panel A of Table 10, for the US trade with the rest of the world (Columns 1 and 2) and the US trade with China (Columns 3 and 4).²⁰ The same analysis is conducted for China and reported in Panel B of the table. Once again, we find no association between MIC2025 and the two countries' trade performance. In sum, trade statistics imply no material trade changes generated by MIC2025 by the time of the midterm elections.

We also use the previously constructed county-level exposure to MIC2025 to explain county-level economic indicators, including median household

²⁰The difference in sample size between Columns (1)–(2) and (3)–(4) is small, because most of the six-digit product varieties traded by the two countries with the rest of the world appear in their trade with each other.

Table 11. Economic indicators and MIC2025-related products

	Dependent variable			
	ln(median household income)	ln(median family income)	ln(income per capita)	Unemployment rate
Panel A: Five preceding year average 2018				
MIC2025	0.006 (0.005)	0.005 (0.006)	0.014** (0.007)	−0.008 (0.042)
State fixed effects	Yes	Yes	Yes	Yes
Observations	3,134	3,134	3,134	3,134
Adjusted R^2	0.323	0.295	0.266	0.232
Panel B: Five preceding year average 2018 – Five preceding year average 2016				
MIC2025	0.000 (0.001)	0.001 (0.001)	0.000 (0.000)	0.007 (0.015)
State fixed effects	Yes	Yes	Yes	Yes
Observations	3,133	3,134	3,134	3,134
Adjusted R^2	0.217	0.178	0.182	0.327

Notes: Various economic indicators are regressed (OLS) on MIC2025. Dependent variables are noted in the table. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

income, median family income, income per capita, and unemployment rate.²¹ As shown in Table 11, $MIC2025_c$ has no association with those five-year averages preceding 2018 or their changes relative to five years ago, except one positive correlation (2018 income per capita). The regressions in Table 11 serve as a placebo check, through which the material impact of MIC2025-related products on the local economies can be detected. They support the role of MIC2025 initiative as a forward-looking intention rather than an industrial policy in motion.

4.3. China's retaliatory tariffs

In response to Trump's China tariffs, the Ministry of Commerce of China announced retaliatory tariffs. Such retaliatory tariffs, unfavorable to Trump, are unlikely to yield political gains for the Republicans. The extant studies have found that Trump's tariffs against multiple trade partners (not limited to

²¹ The data source is the American Community Survey (ACS). The ACS uses the US Census definitions: a family consists of two or more people related by birth, marriage, or adoption residing in the same housing unit, while a household consists of all people who occupy a housing unit regardless of relationship. A household may consist of a person living alone or multiple unrelated individuals or families living together.

Table 12. Regressions with both exposure measures included

	Specification			
	2SLS (reproduced) Trump (1)	OLS n/a (2)	2SLS Trump (3)	2SLS Chinese (4)
Trump tariff exposure	0.006*** (0.002)	0.007 (0.007)	0.004 (0.008)	0.002 (0.009)
Chinese retaliation exposure		−0.000 (0.002)	0.001 (0.003)	0.001 (0.003)
Control variables	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes
Observations	3,700	3,700	3,700	3,700
Adjusted R^2	0.101	0.261	0.101	0.100

Notes: The dependent variable is the difference in the Republican vote share (2018 minus 2016). This table conducts previous regressions with both Trump tariff exposure and Chinese retaliation exposure included. The previous 2SLS result (Column 1 of Table 5) is reproduced as Column 1 for the purpose of comparison. Chinese retaliation exposure rather than Trump tariff exposure is instrumented in Column 4. See the text for details. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

China) actually harmed his party (Blanchard et al., 2024). Specific to China, we construct county-level exposure to China's retaliation, or

$$RetTariffExpoc = \sum_p \frac{L_{c,j(p)}}{L_{j(p)}} \Delta t_p^{Retaliation}, \quad (8)$$

and include it in the previous OLS and 2SLS regressions. The results are reported in Table 12, where Column 1 reproduces Column 1 of Table 5 for the purpose of comparison. In Column 2, the OLS result, the two exposures have positive and negative coefficients, respectively, though neither of the two exposure measures is statistically significant. We continue to instrument the Trump tariff exposure as before, which does not improve the statistical significance of either coefficient. In Column 4, we instrument the retaliatory tariff exposure with the same instrument, and the statistical insignificance remains.²²

We speculate that the statistical insignificance of both exposure measures is driven by the large overlap between the product lines – and thus tariff lines – of

²²Instrumenting the retaliatory tariff exposure with MIC2025 is a placebo check. The purpose of this placebo check is not to identify a causal effect but to examine if the statistical significance of the two coefficients improves. In theory, China might protect those products/industries with retaliatory tariffs (the relevance condition of valid instrumentation is satisfied) but then such tariffs arguably influence the support for the Republicans (the exclusion condition of valid instrumentation is questionable here).

Table 13. Regressions with both exposure measures: diagnostics

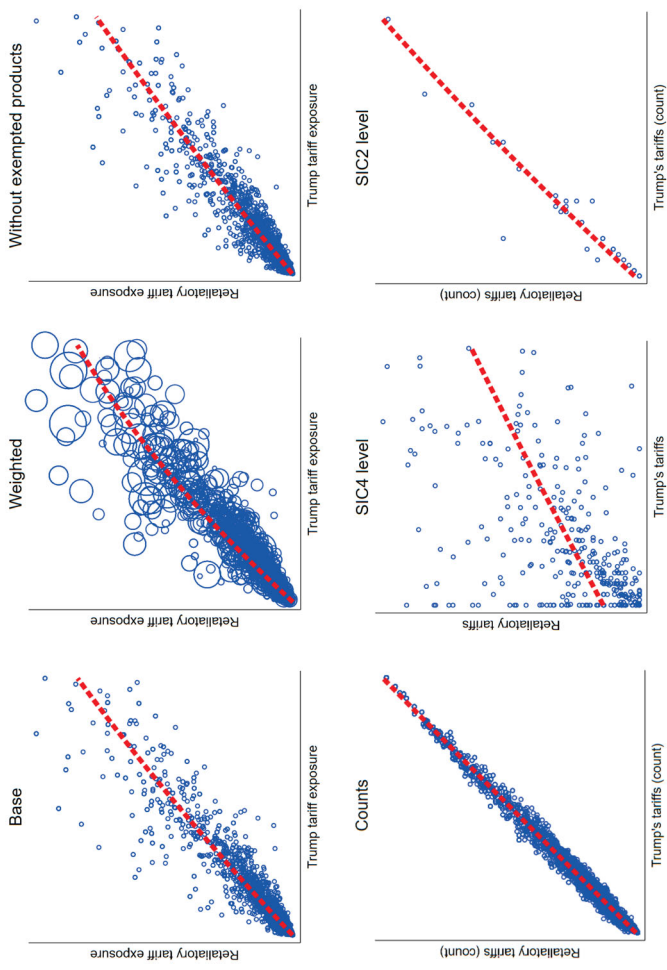
Specification:	Dependent variable			
	Chinese retaliation exposure County (1)	Chinese retaliatory tariffs SIC4 level (2)	Chinese retaliatory tariffs SIC4 level (3)	Chinese retaliatory tariff count SIC2 level (4)
Trump tariff exposure	2.987*** (0.337)			
Trump tariffs		1.127*** (0.130)	1.174*** (0.128)	
Trump tariff count				1.020*** (0.046)
Control variables	Yes	n/a	n/a	n/a
Fixed effects	State	None	SIC2	None
Observations	3,700	437	437	31
Adjusted R^2	0.978	0.516	0.573	0.896

Notes: In this table, China's retaliatory tariffs (various measures, including exposure and count) are regressed on Trump tariffs (various measures, including exposure and count), in order to understand the statistical insignificance in Table 12. See the text for details. Robust errors are clustered at the state level in Column 1. Robust errors are used in Columns 2–4. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

the US–China bilateral trade.²³ Our speculation is supported by a further examination of the two exposure measures. Table 13 shows that the retaliatory tariffs are significantly correlated with Trump's China tariffs at both county and industry levels. Figure 3 demonstrates the high correlation when different weights, products, and levels of aggregation are used. In particular, high correlation is not solely driven by the weight term $L_{c,j(p)}/L_{j(p)}$ shared by the two county-level exposure measures, as Columns 2–4 of Table 13 and the two SIC panels in Figure 3 use industry-level data and thus do not involve weights. As shown, the high correlation exists at the industry level as well. We further delve into the product (HS) level. Figure 4 demonstrates the overlap between Trump's China tariff lines and China's retaliatory tariff lines. Each cell in the heatmaps represents a four-digit HS product line (the first two digits represented by the horizontal axis, and the last two digits by the vertical axis). Pertaining to each four-digit HS product line, the six-digit product lines levied with Trump's China tariffs are counted and assigned

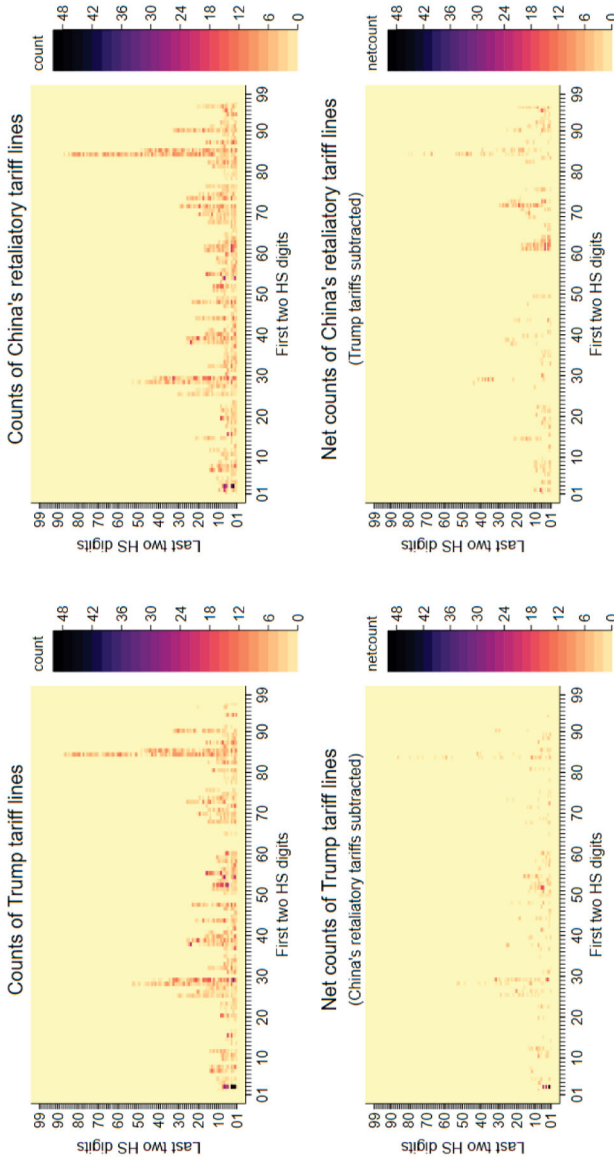
²³The bilateral trade between the US and China has long been characterized by a significant amount of manufacturing outsourcing; see Johnson and Noguera (2012), Kee and Tang (2016), and Los and Timmer (2020), among others, for evidence and discussion.

Figure 3. China's retaliatory tariffs versus Trump's China tariffs



Notes: Tariff exposures (Trump's tariffs and China's retaliatory tariffs) are plotted in the three upper panels, with tariff rates in the lower-middle panel and tariff line counts in the lower-left and lower-right panels. The upper-middle panel has markers weighted by county-level number of votes. The upper-right panel drops the products exempted later (see Section 3.1). In the lower-middle and lower-right panels, SIC4 (SIC2) stands for the four-digit (two-digit) level of the SIC code. In all panels, dashed red lines represent quadratic fits.

Figure 4. Trump's China tariffs and China's retaliatory tariffs



Notes: In all panels, each cell corresponds to a four-digit HS code (the first two digits labeled in the horizontal axis, and the last two digits labeled in the vertical axis). In the two left plots, within each four-digit HS code, the six-digit HS codes levied with Trump's China tariffs are counted and assigned a heat level according to the count (light yellow for 0 and black for the maximum count). A grid of heat is displayed in the upper panel, with the background color set to the heat level of having no new tariff. Using the upper panel as the benchmark, we subtract the counts of corresponding retaliation tariffs from the counts and display the net counts in the lower panel. The two right plots are same as the left plots but for the Chinese side.

a heat level (light yellow for 0 and black for the maximum count) in the upper-left panel. We subtract retaliatory tariffs from the heatmap and display the net counts in the lower-left panel. As shown by these two left panels, the removal of China's retaliatory tariffs generates a widespread reduction in heat levels but keeps heat distribution largely intact. We conduct the same heat comparison for the Chinese side – that is, netting Trump's tariffs out of China's retaliatory tariffs in count for each cell – and find the same effect on the heat levels and distribution. Taken together, at the root of the high correlation between the two exposures is the product structure of the US–China trade.

Because of the high correlation between the two exposure measures, the role of Chinese retaliation in the midterm elections cannot be uncovered in a reduced-form fashion: simply including $RetTariffExpo_c$ in the regression causes collinearity. We resort to a simple theoretical structure to tackle the role of China's retaliation in our estimation. Conceptually, our regression specification (2) identifies the sum of two effects of Trump tariffs at the county level:

$$\underbrace{\left(\frac{\partial [R_{c,2018} - R_{c,2016}]}{\partial TrumpTariffExpo_c} \right)}_{\hat{\alpha}_1^{OLS} \text{ and } \hat{\alpha}_1^{2SLS}} = \text{direct effect}_c + \text{indirect effect}_c$$

$$= \frac{\partial \Delta R_c}{\partial \Delta t_p^{Trump}} + \underbrace{\sum_{p' \in c} \frac{\partial \Delta R_c}{\partial \Delta t_{p'}^{China}}}_{\text{political feedback to Chinese retaliation}} \underbrace{\left(\sum_{p \in US} \frac{\partial \Delta t_{p'}^{China}}{\partial \Delta t_p^{Trump}} \right)}_{\text{Chinese retaliation function}}. \quad (9)$$

Our previous estimates $\hat{\alpha}_1^{OLS}$ and $\hat{\alpha}_1^{2SLS}$ represent a total effect of Trump's China tariffs on the midterm outcome for the Republicans. The “Chinese retaliation function” term in equation (9) is a response function informing China's retaliatory tariffs. That is, in response to Trump's China tariffs on Chinese product p (i.e., Δt_p^{Trump}), China retaliated by charging an additional tariff $\Delta t_{p'}^{China}$ on US product p' . The “political feedback to Chinese retaliation” term in the equation is the local political responses of local voters to the Republican Party, given the Chinese retaliatory tariff on US product p' . The aggregate response of the county is a summation across all products made in the county, namely across p' in the set $\{p' \in c\}$.

Before proceeding to using structure (9) in estimation, it is noteworthy that this simple structure can illustrate why including both $TrumpTariffExpo_c$ and $RetTariffExpo_c$ in a regression causes collinearity in a two-country context. The effect of retaliatory tariff exposure is

$$\frac{\partial[R_{c,2018} - R_{c,2016}]}{\partial \text{RetTariffExpo}_c} = \sum_{p' \in c} \frac{\partial \Delta R_c}{\partial \Delta t_{p'}^{\text{China}}} \quad (10)$$

Comparing equation (10) with equation (9), one can see that collinearity arises when the Chinese retaliation function in equation (9), namely $\partial \Delta t_{p'}^{\text{China}} / \partial \Delta t_p^{\text{Trump}}$ does not have much variation. For instance, if the derivative matrix of $\partial \Delta t_{p'}^{\text{China}} / \partial \Delta t_p^{\text{Trump}}$ is a diagonal matrix, the indirect effect in equation (9) will be another way of aggregating $\partial \Delta R_c / \partial \Delta t_{p'}^{\text{China}}$ across p' in the set $\{p' \in c\}$ and thus a linear transformation of equation (10), causing strong collinearity in the regression with both TrumpTariffExpo_c and RetTariffExpo_c as regressors.²⁴ The tariff structures of the two countries, as shown by the two SIC panels of Figure 3, indeed resemble the diagonal pattern. Thus, in the US–China setting, collinearity arises easily to render the coefficients of both exposure measures statistically insignificant.²⁵

To use structure (9) in estimation, we exclude all products that were included in China's retaliatory tariffs for each county c , which will turn off the indirect effect: the set $\{p' \in c\}$ in equation (9) is now made empty. By equation (9), excluding those products makes China's retaliation irrelevant to county c such that the estimated total effect contains only the direct effect. Results from the “retaliation-free” experiment, as reported in Table 14, confirm our previous findings. Because the sample of products unrelated to China's retaliatory tariffs reproduces our previous findings, the previously estimated pro-Republican effect of Trump's tariffs is unlikely to be a masked positive indirect effect stemming from China's retaliation (e.g., nationalism or patriotism, in favor of the current government or party in power). Thus, our interpretation of the previous results hold: Trump's tariffs have a pro-Republican impact independent from China's retaliation.

Lastly, we take a step back and make two notes. First, the retaliation-free experiment conducted here serves as a robustness check, the goal of which

²⁴ An extreme case makes the diagonal matrix issue even clearer: assuming the derivative matrix of $\partial \Delta t_{p'}^{\text{China}} / \partial \Delta t_p^{\text{Trump}}$ to be an identity matrix, then the indirect effect will be the same as $\partial[R_{c,2018} - R_{c,2016}] / \partial \text{RetTariffExpo}_c$.

²⁵ When the exposure measure involves multiple countries, this collinearity becomes less likely because equation (10) now has another layer of summation:

$$\frac{\partial[R_{c,2018} - R_{c,2016}]}{\partial \text{RetTariffExpo}_c} = \sum_i \sum_{p' \in c} \frac{\partial \Delta R_c}{\partial \Delta t_{p'}^i},$$

where i indexes retaliating country i . Even if the Trump tariff exposure has the same summation across retaliating country i , the chance of having collinearity is low because the trade-war tariffs of the US and the retaliating countries have dissimilar product structures.

Table 14. A retaliation-free experiment

	Sample				
	All	Red	Blue	Republican incumbent	Democratic incumbent
	(1)	(2)	(3)	(4)	(5)
Panel A. OLS results					
Trump tariff exposure	0.037*** (0.011)	0.077* (0.039)	−0.003 (0.026)	0.030** (0.013)	0.037 (0.025)
Control variables	Yes	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	3,700	1,047	724	2,888	811
Adjusted R^2	0.256	0.262	0.410	0.242	0.316
Panel B. 2SLS results					
Second stage					
Trump tariff exposure	0.043*** (0.012)	0.101*** (0.029)	0.041** (0.014)	0.021 (0.016)	0.064*** (0.020)
Control variables	Yes	Yes	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	3,700	1,047	724	2,888	811
Adjusted R^2	0.094	0.229	0.272	0.079	0.163
First stage					
MIC2025	10.915*** (1.725)	5.831*** (0.141)	13.146*** (0.841)	9.697*** (2.250)	10.665*** (1.189)

Notes: The dependent variable is the difference in the Republican vote share (2018 minus 2016). Column 1 uses the full sample. Columns 2 and 3 limit the sample to the observations located in red and blue states, respectively. Red and blue states were designated based on previous presidential election results (see Section 3.1 for details). Columns 4 and 5 limit the sample to the observations having incumbents from one single party. Control variables are the same as in Tables 2, 3, 5, and 6. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

is to ascertain that the pro-Republican effect of Trump's tariff is not purely a positive indirect effect resulting from China's retaliation. We do not assume signs for the two effects and aim not to separately estimate the direct and indirect effects.²⁶ Second, theoretical structures are essentially assumptions imposed by researchers, and the simple structure we use above

²⁶The direct effect can be either positive (i.e., local voters reward the Republicans for the tariff protection) or negative (e.g., local voters penalize the Republicans for more costly imported inputs). The same applies to the indirect effect: local voters might blame the Republicans for China's retaliation (i.e., the indirect effect is negative) or blame China for its retaliation (i.e., the indirect effect is positive). Both the OLS and 2SLS coefficients are larger in magnitude than their counterparts in Tables 2, 3, 5, and 6. For the reason stated in the text, we refrain from interpreting it as the removal of a negative indirect effect associated with the excluded effects. It could alternatively be interpreted as the removal of a negative direct effect associated with the excluded products.

is no exception. However, the results in Table 14 can also be interpreted without the structure – the Republican Party had smaller losses in counties that were exposed to elevated tariff protection while being less exposed to the retaliation. This reduced-form interpretation, although less revealing about the role of China's retaliation in the estimation, is still evidence of the validity of the previous findings. With either estimation approach, Trump's tariffs garnered relatively more support for the Republicans in counties less affected by China's retaliation.

4.4. Alternative units of analysis

Because the congressional district (hereafter, district) is the unit of House elections, we also run the previous study at the district level as a robustness check. For this check, county-level data need to be aggregated or disaggregated with population as weights, which inevitably cause inaccuracies. The sample size shrinks to 435, including 241 Republican-incumbent districts and 194 Democratic-incumbent districts. The results are reported in Column 1 of Table 15. Checking in the opposite fashion, we also exclude counties that were split across districts to rerun the study. As noted earlier, the county is the smallest possible unit of nationwide statistics and the unit of vote collection. So, the check we perform here provides a strictly county-level view of the picture. The findings are reported in Column 2 of the table. In Column 3, we exclude the state of Pennsylvania, where the boundaries of congressional districts were significantly redrawn in 2018. In Column 4, we exclude counties in districts where either the 2016 or 2018 House race was uncontested. All these columns produce results similar to those in Tables 2, 3, 5, and 6.

4.5. Trends in US politics

Counties with relatively more support for the Republicans might ride on trends that were somehow correlated with the exposure to Trump's China tariffs. Our previous results rest primarily on cross-county variations and thus may not detect differential pre-existing trends across counties. To address this concern, we apply regression specification (2) to the previous political cycle 2014–2016. Years 2014 and 2016 were both election years for the House, and 2016 was also the year when Trump was elected president. In this robustness check, we replace the dependent variable $R_{C,2018} - R_{C,2016}$ in regression specification (2) with $R_{C,2016} - R_{C,2014}$, and keep the rest of the regression specification the same as before.²⁷

²⁷The sample size decreases by two observations because the 2014 House election results for Pasco, Florida and Delta, Texas are missing in the Dave Leip Atlas database.

Table 15. Alternative units of analysis

	Sample			
	Congressional districts	Excluding counties split across districts	Excluding the state of Pennsylvania	Excluding uncontested districts ^a
	(1)	(2)	(3)	(4)
Panel A. OLS results				
Trump tariff exposure	0.009** (0.004)	0.007*** (0.002)	0.006*** (0.002)	0.007*** (0.001)
Control variables	Yes	Yes	Yes	Yes
State fixed effects	No	Yes	Yes	Yes
Observations	435	2,678	3,594	3,287
Adjusted <i>R</i> ²	0.033	0.172	0.265	0.366
Panel B. 2SLS results				
Second stage				
Trump tariff exposure	0.009* (0.005)	0.007** (0.003)	0.007*** (0.002)	0.006*** (0.002)
Control variables	Yes	Yes	Yes	Yes
State fixed effects	No	Yes	Yes	Yes
Observations	435	2,678	3,594	3,287
Adjusted <i>R</i> ²	0.038	0.068	0.105	0.165
First stage				
MIC2025	0.735*** (0.041)	71.176*** (5.232)	77.771*** (3.355)	78.297*** (3.136)

Notes: The dependent variable is the difference in the Republican vote share (2018 minus 2016). The four columns use four different samples respectively, as indicated by the column headings. Control variables are the same as in Tables 2, 3, 5, and 6. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

^a Uncontested districts in 2018 were Alabama 7th (Terri Sewell), Florida 10th (Val Demings), Florida 14th (Kathy Castor), Florida 20th (Alcee Hastings), Florida 21st (Lois Frankel), Florida 24th (Frederica Wilson), Georgia 5th (John Lewis), Mass. 1st (Richard Neal), Mass. 4th (Joe Kennedy III), Mass. 7th (Ayanna Pressley), Mass. 8th (Stephen Lynch), New York 5th (Gregory Meeks), New York 16th (Eliot Engel), North Carolina 3rd (Walter Jones), Pennsylvania 18th (Mike Doyle), Virginia 3rd (Bobby Scott), and Wisconsin 2nd (Mark Pocan).

Uncontested districts in 2016 were Alabama 1st (Bradley Byrne), Alabama 4th (Robert B. Aderholt), Alabama 7th (Terri A. Sewell), Arizona 3rd (Raúl Grijalva), Florida 24th (Frederica S. Wilson), Georgia 1st (Earl L. Carter), Georgia 9th (Doug Collins), Georgia 10th (Jody B. Hice), Georgia 13th (David Scott), Georgia 14th (Tom Graves), Illinois 3rd (Daniel Lipinski), Illinois 4th (Luis V. Gutierrez), Illinois 15th (John Shimkus), Illinois 16th (Adam Kinzinger), Kentucky 2nd (Brett Guthrie), Kentucky 5th (Harold Rogers), Mass. 2nd (James P. McGovern), Mass. 5th (Katherine M. Clark), Mass. 6th (Seth Moulton), Mass. 7th (Michael E. Capuano), Nebraska 3rd (Adrian Smith), Oklahoma 1st (Jim Bridenstine), Pennsylvania 3rd (Mike Kelly), Pennsylvania 13th (Brendan F. Boyle), Pennsylvania 18th (Tim Murphy), Texas 8th (Kevin Brady), Virginia 11th (Gerald E. Connolly), and Wisconsin 3rd (Ron Kind).

Note that there is now an intentional time-period mismatch between the left-hand side of the regression (2014–2016) and the right-hand side of the regression (2016–2018). This mismatch is designed to detect pre-trends. Suppose that there existed pro-Republican momenta in some counties before Trump was elected president, and that Trump, after being elected and

Table 16. Checks on pre-trends in US politics

	Sample		
	All (1)	Red (2)	Blue (3)
Panel A. OLS results			
Trump tariff exposure	−0.007 (0.006)	0.001 (0.002)	−0.006 (0.006)
Control variables	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes
Observations	3,698	1,046	724
Adjusted R^2	0.281	0.423	0.416
Panel B. 2SLS results			
Second stage			
Trump tariff exposure	−0.005 (0.007)	0.001 (0.002)	−0.009 (0.006)
Control variables	Yes	Yes	Yes
State fixed effects	Yes	Yes	Yes
Observations	3,698	1,046	724
Adjusted R^2	0.067	0.158	0.213
First stage			
MIC2025	48.472*** (5.083)	69.277*** (3.435)	45.156*** (1.529)

Notes: The dependent variable is the difference in the Republican vote share (2018 minus 2016). Column 1 uses the full sample. Columns 2 and 3 limit the sample to the observations located in red and blue states, respectively. Red and blue states were designated based on previous presidential election results (see Section 3.1 for details). Unlike previous tables, this table does not have columns related to Republican and Democratic incumbents because the incumbents in the year 2018 (elected in the year 2016) were not incumbents in the year 2016 (elected in the year 2014). Control variables are the same as in Tables 2, 3, 5, and 6. Robust errors are clustered at the state level. *** $p < 0.01$; ** $p < 0.05$; * $p < 0.1$.

inaugurated, tailored a China-tariff schedule to reward those counties. Then, the reversed causality would be captured by this mismatch regression. The results are reported in Table 16.²⁸ The previously significant effects of Trump's China tariffs on the Republican vote shares all disappear. This finding confirms that pre-trends, if they do exist, cannot explain our main findings.

Political trends are complicated, driven by domestic and foreign policies and the interplay among them. We also conduct robustness checks related to other potential confounders. In Table A9, we control for policies related to

²⁸Table 16 does not have columns related to Republican and Democratic incumbents because the incumbents in the year 2018 (elected in the year 2016) were not incumbents in the year 2016 (elected in the year 2014).

healthcare reforms (the possibility that the Republicans repeal the Affordable Care Act) and state and local tax deductions (SALT) offered by the Trump administration, and we find that our previous findings remain intact in magnitude and significance.²⁹ In Table A10, we control for the exposure to Trump's tariffs on countries other than China with the same construct as *TrumpTariffExpo_c*. Our previous findings also remain. This additional exposure measure does not have explanatory power unless it enters alone into the regression. In Table A11, we apply regression specification (2) to explain the change in Republican vote share in House elections between 2018 and 2020, and find that the exposure to Trump's tariffs has no impact. The 2020 House elections were driven by various significant topics in addition to the trade war (especially the COVID-19 pandemic). We consider the absence of continual impact evidence of the absent confounding trends. That is, if the previously estimated effect of the trade-war tariffs was spuriously driven by a hidden trend, the trend would be unlikely to disappear in a period of only two years.

Ethnicity may also play a role in American politics related to trade, as found in the literature (e.g., Autor et al., 2020; Pierce and Schott, 2020; Baccini and Weymouth, 2021). Motivated by this literature, we extend our study to examine how the political response to Trump's tariffs varies by ethnicity in Online Appendix A.5.

5. Concluding remarks

The Republican Party lost many seats and its majority in the US House of Representatives in its 2018 midterm elections. The China tariffs launched by the Republican president earlier that year did not cause defeat for the Republicans but, to the contrary, mitigated Republican losses. We find that counties that were exposed more to Trump's China tariffs, with all else held equal, gave stronger support to the Republican House candidates in their districts. In other words, the Republican Party would have lost more seats without Trump's China tariffs. As economists who practice a science of *ceteris paribus*, we have the tools to identify political gains for the Republicans from Trump's China tariffs. These gains have been mentioned by political commentators (e.g., Mayeda, 2018; Rappeport, 2020), and we confirm and quantify them.

We undertook this study because estimating the effect of the tariffs on the Republican midterm is an interesting economic question. The fact that

²⁹ The change in health insurance coverage turns out to be negatively correlated with support for the Republicans, which is in line with the finding by Blanchard et al. (2024).

a specific trade policy influences nationwide political elections offers strong evidence of the redistributive effects of international trade. These redistributive effects were established in theory a century ago but have been believed to be benign in practice since then. Our findings resonate with the recent economic studies on the “China Syndrome”. As noted in the introduction, the topic of China began entering into US campaign narratives in the early 1980s, which was far earlier than the onset of the China Syndrome. The reason for the delayed awareness of the syndrome in both academic and policy arenas is an avenue for future research.

Acknowledgments

We thank two anonymous reviewers, Jim Anderson, Tim Besley, Ruixue Jia, Pascalis Raimondos, and various seminar participants for their helpful comments. All remaining errors are ours. X. Xu acknowledges funding from the Shanghai Pujiang Programme (No. 23PJC093). The authors declare that they have no relevant or material financial interests that relate to the research described in this paper.

Supporting information

Additional supporting information can be found online in the supporting information section at the end of the article.

Online appendix Replication files

References

- Acemoglu, D., Autor, D., Dorn, D., Hanson, G. H., and Price, B. (2016), Import competition and the great US employment sag of the 2000s, *Journal of Labor Economics* 34, 141–198.
- Antràs, P. and Yeaple, S. R. (2014), Multinational firms and the structure of international trade, in G. Gopinath, E. Helpman, and K. Rogoff (eds), *Handbook of International Economics*, Vol. 4, Elsevier, Amsterdam, 55–130.
- Autor, D. H., Dorn, D., and Hanson, G. H. (2013), The China syndrome: local labor market effects of import competition in the United States, *American Economic Review* 103 (6), 2121–2168.
- Autor, D., Dorn, D., and Hanson, G. (2016), The China shock: learning from labor-market adjustment to large changes in trade, *Annual Review of Economics* 8, 205–240.
- Autor, D., Dorn, D., Hanson, G., and Majlesi, K. (2020), Importing political polarization? The electoral consequences of rising trade exposure, *American Economic Review* 110 (10), 3139–3183.
- Baccini, L. and Weymouth, S. (2021), Gone for good: deindustrialization, white voter backlash, and US presidential voting, *American Political Science Review* 115, 550–567.

- Baldwin, R. E. and Magee, C. S. (2000), Is trade policy for sale? Congressional voting on recent trade bills, *Public Choice* 105, 79–101.
- Blanchard, E. J., Bown, C. P., and Chor, D. (2024), Did Trump's trade war impact the 2018 Election?, *Journal of International Economics* 148, 103891.
- Blonigen, B. A. and Figlio, D. N. (1998), Voting for protection: does direct foreign investment influence legislator behavior?, *American Economic Review* 88 (4), 1002–1014.
- Borusyak, K., Hull, P., and Jaravel, X. (2022), Quasi-experimental shift-share research designs, *Review of Economic Studies* 89, 181–213.
- Brownstein, R. (2017), Trump's economic gamble, *The Atlantic* (June 7), <https://www.theatlantic.com/politics/archive/2017/06/trumps-economic-gamble/529485/>.
- Carpenter, T. G. (2012), China bashing: a U.S. political tradition, *Reuters* (October 11), <https://www.cato.org/commentary/china-bashing-us-political-tradition#>.
- Che, Y., Lu, Y., Pierce, J. R., Schott, P. K., and Tao, Z. (2016), Does trade liberalization with China influence US elections?, NBER Working Paper 22178.
- Choi, J. and Lim, S. (2023), Tariffs, agricultural subsidies, and the 2020 US presidential election, *American Journal of Agricultural Economics* 105, 1149–1175.
- Chyzh, O. and Urbatsch, R. B. (2020), Bean counters: the effect of soy tariffs on change in Republican vote share between the 2016 and 2018 elections, *Journal of Politics* 83, 415–419.
- Conconi, P., Facchini, G., and Zanardi, M. (2012), Fast-track authority and international trade negotiations, *American Economic Journal: Economic Policy* 4, 146–189.
- Conconi, P., Facchini, G., and Zanardi, M. (2014), Policymakers' horizon and trade reforms: the protectionist effect of elections, *Journal of International Economics* 94, 102–118.
- Conconi, P., Facchini, G., Steinhardt, M. F., and Zanardi, M. (2020), The political economy of trade and migration: evidence from the U.S. Congress, *Economics and Politics* 32, 250–278.
- Díez, F. (2014), The asymmetric effects of tariffs on intra-firm trade and offshoring decisions, *Journal of International Economics* 93, 76–91.
- Dippel, C., Gold, R., and Heblich, S. (2015), Globalization and its (dis-)content: trade shocks and voting behavior, NBER Working Paper 21812.
- Feigenbaum, J. J. and Hall, A. B. (2015), How legislators respond to localized economic shocks: evidence from Chinese import competition, *Journal of Politics* 77, 1012–1030.
- Fetzer, T. and Schwarz, C. (2021), Tariffs and politics: evidence from Trump's trade wars, *Economic Journal* 131, 1717–1741.
- Freund, C. and Sidhu, D. (2017), Manufacturing and the 2016 election: an analysis of US presidential election data, Peterson Institute for International Economics (PIIE) Working Paper 17-7.
- Gayer, T. (2020), Should government directly support certain industries?, Brookings commentary, <https://www.brookings.edu/policy2020/votervital/should-government-directly-support-certain-industries/>.
- Goldsmith-Pinkham, P., Sorkin, I., and Swift, H. (2020), Bartik instruments: what, when, why, and how, *American Economic Review* 110 (8), 2586–2624.
- Grossman, G. M. and Helpman, E. (1994), Protection for sale, *American Economic Review* 84 (4), 833–850.
- Grossman, G. M. and Helpman, E. (1995), Trade wars and trade talks, *Journal of Political Economy* 103, 675–708.
- Jensen, J. B., Quinn, D. P., and Weymouth, S. (2017), Winners and losers in international trade: the effects on US presidential voting, *International Organization* 71, 423–457.
- Johnson, R. C. and Noguera, G. (2012), Accounting for intermediates: production sharing and trade in value added, *Journal of International Economics* 86, 224–236.
- Karsten, J. (2017), Trump administration brings a different approach to manufacturing, Brookings commentary, <https://www.brookings.edu/blog/techtank/2017/07/14/trump-administration-brings-a-different-approach-to-manufacturing/>.

- Kee, H. L. and Tang, H. (2016), Domestic value added in exports: theory and firm evidence from China, *American Economic Review* 106 (6), 1402–1436.
- Kriner, D. L. and Reeves, A. (2012), The influence of federal spending on presidential elections, *American Political Science Review* 106, 348–366.
- Lake, J. and Nie, J. (2023), The 2020 US Presidential election and Trump's wars on trade and health insurance, *European Journal of Political Economy* 78, 102338.
- Los, B. and Timmer, M. P. (2020), Chapter 11: Measuring bilateral exports of value added: a unified framework, in N. Ahmad, B. Moulton, J. D. Richardson and P. van de Ven (eds), *Challenges of Globalization in the Measurement of National Accounts*, University of Chicago Press, 389–421.
- Lu, Y., Shao, X., and Tao, Z. (2018), Exposure to Chinese imports and media slant: evidence from 147 US local newspapers over 1998–2012, *Journal of International Economics* 114, 316–330.
- Mayda, A. M., Peri, G., and Steingress, W. (2016), Immigration to the U.S.: a problem for the Republicans or the Democrats?, NBER Working Paper 21941.
- Mayeda, A. (2018), American voters just sent a surprising message about the trade war, Bloomberg, <https://www.bloomberg.com/news/articles/2018-11-07/u-s-midterm-voters-sent-china-a-surprising-trade-war-message>.
- Nunns, J. R., Burman, L., Page, B., Rohaly, J., and Rosenberg, J. (2016), An analysis of Donald Trump's revised tax plan, Tax Policy Center report, <https://taxpolicycenter.org/publications/analysis-donald-trumps-revised-tax-plan>.
- Pierce, J. R. and Schott, P. K. (2012), A concordance between ten-digit U.S. harmonized system codes and SIC/NAICS product classes and industries, *Journal of Economic and Social Measurement* 37, 61–96.
- Pierce, J. R. and Schott, P. K. (2016), The surprisingly swift decline of US manufacturing employment, *American Economic Review* 106 (7), 1632–1662.
- Pierce, J. R. and Schott, P. K. (2020), Trade liberalization and mortality: evidence from US counties, *American Economic Review: Insights* 2, 47–64.
- Rappeport, A. (2020), Trump's supporters see U.S. victory in China trade deal, *The New York Times* (January 14), <https://www.nytimes.com/2020/01/14/us/politics/trump-china-trade-deal.html>.
- US Citizenship and Immigration Services (2018), 2018 USCIS Statistical Annual Report, <https://www.uscis.gov/news/news-releases/uscis-releases-2018-statistical-annual-report>.
- US Congressional Research Service (2023), “Made in China 2025” industrial policies: issues for Congress, <https://sgp.fas.org/crs/row/IF10964.pdf>.
- Wright, J. R. (2012), Unemployment and the Democratic electoral advantage, *American Political Science Review* 106, 685–702.

First version submitted February 2023;

final version received October 2024.